



Isaac Little

Principal

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PROFILE

Mr. Little specializes in investment and owner user sales and leasing of industrial, investment, and office properties representing buyers, sellers, landlords and tenants in the marketplace. He is currently active in all parts of San Diego County with a primary focus in North San Diego County. Isaac's diverse experience and market knowledge allow him to strategically represent clients with unique needs in a challenging market.

CAREER SUMMARY

As a Commercial Real Estate Advisor for Lee & Associates, Mr. Little has represented the interests of multiple landlords, investors and tenants within San Diego County.

Recent stand-out transactions include:

» 2633 Progress St - Vista, CA <i>98,000 SF brand new LEED certified industrial building</i>	\$6,700,000
» Simpson Business Park - Escondido CA <i>56,000 SF industrial park</i>	\$7,300,000
» 503 Jones Rd. - Oceanside, CA <i>30,000 SF on 4 acres of land</i>	\$3,500,000
» 2390 Oakridge Way - Vista, CA <i>40,000 SF on 3.3 acres of land</i>	\$5,900,000
» 2293 Cosmos Ct - Carlsbad, CA <i>47,000 SF flex building</i>	\$6,686,000
» 495 Enterprise St - San Marcos, CA <i>50,220 SF industrial building</i>	\$5,450,000
» 555-595 Grand Ave - Carlsbad, CA <i>4,600 SF 5 tenant retail property</i>	\$2,200,000

PARTIAL CLIENT LIST

- » City of Vista
- » Gary Thibodo
- » Wilco Investments
- » Atomic Investments
- » Harsch Investments
- » Rexford Industrial
- » Birtcher Anderson Properties
- » Select Supplements, Inc.
- » Shasta Landscaping
- » Surf Ride
- » SR Commercial
- » San Dieguito Publishers
- » Gunter Family Trust
- » Palomar Water
- » Diamond Environmental Services
- » Eco Building Products
- » Nitto Denko Corporation
- » Pacific Consolidated Holdings
- » ICEE Corporation
- » Brickman Landscaping
- » Hunter Industries

EXPERIENCE

- 2005 to Present: Principal, Lee & Associates
Consistently increased his annual production volume since joining the company.

Part of a four-man team who won the right to exclusively represent the City of Vista in the disposition of 22 properties for sale and the exclusive representation of 14,500 SF Class "A" office space located within the Vista Civic Center.

Maintains successful working relationships with Landlords/Sellers which include: Birtcher Anderson Properties, Rexford Industrial Properties, Wilco Investments, Atomic Investments, SR Commercial, Harsch Investment Properties & City of Vista.

ACHIEVEMENTS

- Became Principal at Lee & Associates - August 2013
- Completed the largest industrial transaction in the North County Lee & Associates office in 2010, 2011 and 2015.
- 2011: Associate of the Year Award, Lee & Associates
- Closed over 1,000,000 SF of industrial and office transactions in the past year
- Currently represents over 1,500,000 SF of industrial and office property

EDUCATION

- B.A. University of California, Santa Barbara - Major: Business Economics. June 2004

AFFILIATIONS

- Licensed Real Estate Salesperson, California
- Candidate, San Diego C.C.I.M. Chapter
- NAIOP Member 2005-Present